

Mark Roberts Appointed As *Director International Investment - Capital Markets* of Bnp Paribas Real Estate Advisory Italy

Mark Roberts has been appointed as *Director International Investment - Capital Markets* of BNP Paribas Real Estate Advisory Italy with the task of developing and managing relationships with international institutional and private investors and offering real estate advisory services on their property portfolios. In his role, Roberts will report to the company's CEO and Head of Capital Markets, Stephen Coticoni.

Stephen Coticoni stated: "I am delighted to announce the arrival of Mark at BNP Paribas Real Estate. His experience in the international real estate investment market is a key strategic initiative that will allow our firm to further develop our ability to offer tailor-made advisory services to private and institutional investors interested in Italian real estate. At the same time, Mark will liaise with our colleagues in BNPP RE's International Investments Group to offer real estate opportunities to Italian investors interested in the wider European real estate market".

Mark Roberts added: "I am delighted to take up this exciting position with BNP Paribas Real Estate. I am confident that my experience across various European real estate markets, acquired between London and Paris, will help attract new foreign capital to Italy as well as increase synergies within the firm's European network".

Mark Roberts Biography

Mark started his career in London in 2002 for real estate services firm Lambert Smith Hampton, where he gained a broad experience across the UK property market. In 2005, Mark started working in the wider European investment markets, first with Morgan Stanley and then with Jones Lang LaSalle (formerly King Sturge). Between 2007 and 2013, Mark was based in Paris specializing in advising international investors in France. In 2014, he subsequently joined Citi Private Bank as Director of EMEA Real Estate to advise the bank's private wealth clients on commercial real estate investment. During his time at Citi, he had the opportunity to work on several landmark capital raises for individual co-investments, closed ended funds and club deals as well as direct deals in the UK and Europe.

Mark is a graduate of the University of Birmingham and City University in London holding a Master's degree in Property Valuation & Law and gained RICS accreditation in 2005. Mark is a dual French-British citizen and relocated to Milan in 2019.



About BNP Paribas Real Estate

BNP Paribas Real Estate, one of the leading international real estate providers, offers its clients a comprehensive range of services that span the entire real estate lifecycle: Property Development, Transaction, Consulting, Valuation, Property Management and Investment Management. With 5,000 employees, BNP Paribas Real Estate as a one stop shop company, supports owners, leaseholders, investors and communities thanks to its local expertise across 30 countries (through its facilities and its Alliance network) in Europe, the Middle-East and Asia. BNP Paribas Real Estate is a part of the BNP Paribas Group, a global leader in financial services.

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