PRESS RELEASE

Alessandro Petruzzi appointed Head of Industrial & Logistics at BNP Paribas Real Estate Advisory Italy

Milan, September 9 2026

BNP Paribas Real Estate Advisory Italy announces the appointment of **Alessandro Petruzzi** as **Head of Industrial & Logistics**, with responsibility for leading the development of the business line within the company, reporting to Mark Roberts, Head of Capital Markets.

With extensive experience in the industrial and logistics real estate sector, Alessandro Petruzzi has built a distinguished career in the Italian market.
Prior to joining BNP Paribas Real Estate, Alessandro spent approximately eight years as Head of Logistics & Industrial at CBRE Italy and, since 2025, he was responsible for coordinating the company's Occupier Strategy. In these roles, he led the development of the firm's dedicated logistics platform, coordinated multidisciplinary teams across Milan and Rome, and contributed to the company's strategic expansion across Italy.
He also oversaw the launch of CBRE's platform dedicated to developing business opportunities with key institutional Occupier clients in Italy, fostering greater integration between advisory and transactional activities.

Throughout his career, he has advised on transactions and developed relationships with some of the sector's leading institutional investors, owners and occupiers, working with major international players including Logicor, KKR, Patrizia, Blackstone, Carlyle, GLP, Crossbay, Amazon, Renault and Primark.

Since 2014, he has been one of the leading figures in the Italian logistics sector, actively contributing to the analysis and dissemination of key market trends through one of the industry's most important annual Industrial & Logistics events.

«We are delighted to welcome Alessandro to our team. His appointment represents an important step in the growth strategy of our Capital Markets business line and reflects our ambition to further strengthen our position in the Industrial & Logistics sector, which continues to offer significant growth opportunities. His experience across both the occupier and investor sides of the market, combined with his deep sector knowledge and strong reputation among leading market participants, represents a valuable asset that will enable us to address the challenges of the coming years with confidence and determination» commented ***Mark Roberts, Head of Capital Markets of BNP Paribas Real Estate Advisory Italy.***

«I am excited to begin this new chapter at BNP Paribas Real Estate. The logistics real estate sector is undergoing a period of accelerated change: responding to clients' evolving needs now requires more than traditional solutions. It calls for innovative tools and a new combination of services. What makes BNP Paribas Real Estate an outstanding partner is its ability to combine deep local market knowledge with a global perspective. We are at a pivotal moment for the logistics market, and my goal is to ensure that we are ready to deliver tangible, forward-looking added value to our clients» added ***Alessandro Petruzzi, Head of Industrial & Logistics of BNP Paribas Real Estate Advisory Italy.***

About BNP Paribas Real Estate

BNP Paribas Real Estate, one of the leading international real estate providers, offers its clients a comprehensive range of services that span the entire real estate lifecycle: Property Development, Transaction, Consulting, Valuation and Property Management. With more than 4 000 employees, BNP Paribas Real Estate as a one stop shop company, supports owners, leaseholders, investors and communities thanks to its local expertise across 23 countries, spanning Europe (direct presence and Alliance network), Asia (platforms) and North America (Alliance network). BNP Paribas Real Estate is a part of the BNP Paribas Group, a global leader in financial services.

As a committed stakeholder in sustainable cities, BNP Paribas Real Estate intends to spearhead the transition to more sustainable real estate: low-carbon, resilient, inclusive and conducive to wellbeing. To achieve this, the company has developed a CSR policy with four objectives: to ethically and responsibly enhance the economic performance and use of buildings; to integrate a low-carbon transition and reduce its environmental footprint; to ensure the development, commitment and well-being of its employees; to be a proactive stakeholder in the real estate sector and to build local initiatives and partnerships

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